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# How To Build A Million Dollar Medical Transportation Company - Revised Edition

*How to Build a Million Dollar  
Medical Transportation Company*

*By Joel E. Davis*



Building Wealth by Serving the Needs  
of Your Community

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## Synopsis

• is a 323 page manual by best-selling author Joel Davis. The most recent revision, Edition XVIII, launched in April 2017 and includes step-by-step processes and procedures for building your own successful Non-Emergency Medical Transportation Company. The former owner of a very successful NEMT business in one of the most highly regulated states, New York, Joel achieved great success by securing exceptional facility and government contracts, service agreements, and gaining increased rates of reimbursement from Medicaid. Joel remains an iconic fixture and the foremost authority in the medical industry working with transportation providers of varying sizes from across the country. Founder of the United Medical Transportation Providers Group, UMTPG.org, Joel is actively engaged in educating, advocating, and negotiating contracts and acquisitions on behalf of providers ensuring higher rates of reimbursement and innovative opportunities. Joel's efforts are very much needed as the elderly population continues to grow at such a pace it will literally double by the year 2030. This highly targeted and rapidly growing niche market is always going to need assisted support services to include transportation. Coupled with a booming medical industry that will consume in excess of 25% of the GDP in the coming years, hospitals and facilities are always in need of quality assisted transportation. The non-emergency medical transportation industry growing in demand and longevity. There are several ways to make money in this industry to include private pay clients, Medicaid, workers comp, VA, no fault insurance, facility contracts, and more. Hospitals and facilities are always in need of assisted transportation to ensure continuity of their mission allowing you to become a fixture in your community. You can transport clients to and from medical appointments, dialysis centers, treatment centers, in and out of hospitals, out of emergency rooms, to and from doctor offices, senior centers, and so much more. Again, the opportunities are wide and diverse. One of the best aspects in starting a NEMT business is that it doesn't require a lot of upfront capital as compared to other startups and business opportunities. Also, because this is NON-emergency transportation you do NOT need any special life-saving skills, equipment or training. This means anyone can start, build and operate their own successful non-emergency medical transportation company when you follow Joel's step-by-step instructions. You're going to learn:- Necessary licensing and registration requirements- Different elements, components, and assets needed to build and integrate into your NEMT business- Strategies, systems, policies, and procedures for drivers, dispatchers, and asset management- Copy of a Driver Manual, Employee Handbook, and many other forms to duplicate and customize for your business- Policies and procedures for effective daily office, dispatch, and account management - Strategies for managing

labor costs, cash flow, and expenses to ensure maximum profit earning potential- Policies and procedures for monitoring vital business statistics and profitability to indicate timing for vehicle and asset acquisition You're going to learn much, much more because this content-rich manual is direct, to the point, and offers no "fluff." At a time when finding legitimate business opportunities are rare, this is a business opportunity with longevity and real earning potential. Don't be fooled by knock-off resources created by bloggers and phony authors. Joel provides real opportunity, guidance, and solutions. When you invest in "How to Build a Million Dollar Medical Transportation Company" you are investing in much more than an ebook, you are investing in service and support from the expert in the industry.

## **Book Information**

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## **Customer Reviews**

Great book with plenty of practical advise y recomend it strongly. Thank you Joel. Will follow on this subject in the near future

I'm glad I purchased despite previous reviews. Provided great insight on the inner working of the business. Will share with other business partners.

I highly recommend all new NEMT business owner's purchase this book. The information provide is up to date an relevant

The price is the reason for the mediocre rating. While I think his products and advice are good, they are priced too high. I did learn somethings about the business of transporting clients.

Very good book!!!

It is nice book and it is helpful

Even though the book is one of the 1st books written about the NEMT industry. The book is lacking how to? run day to day activities, marketing your service, standard , process and operation Manuel. The book is a seed for the author to get you to take more courses and live training from his seminars. I realize that not that many people out are training in this area. However, paying \$99 not worth it at all as you can find more valuable information online for free. After i paid that much to buy his book, which was before it was available in . I don't think i would be paying a \$0.01 to get his training..

All of his youtube videos have disabled comments. He has people from Fiverr to make his fake testimonials on youtube. Go to Fiverr and type in "Gregorysheppard", he is one of the guys who made a fake review for this guy.DON'T WASTE YOUR HARD EARNED MONEY!!

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